

## Message Text

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44

ACTION COME-00

INFO OCT-01 ARA-06 ISO-00 EB-07 EA-06 CIAE-00 INR-07

NSAE-00 /027 W

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R 282217Z JUL 75

FM AMEMBASSY CARACAS

TO SECSTATE WASHDC 9596

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E.O. 11652: N/A

TAGS: BEXP VE

SUBJECT: GURI HYDROELECTRIC PROJECT, TURBINE BID RESULTS

REF STATE 176664

1. THE CHIEF OF THE GURI CONSTRUCTION DIVISION OF EDELCA, DR. A. ABREU, CONFIRMED BID RESULTS AND INFORMED EMBASSY THAT INVITATIONS TO THE VARIOUS BIDDERS TO PICK UP THEIR COMPETITORS' BIDS FOR COMPARATIVE STUDIES WILL BE SENT OUT JULY 28.

2. DR. ABREU VOLUNTEERED THE INFORMATION THAT EDELCA WAS EXTREMELY SURPRISED TO SEE THE LOW JAPANESE BID AND THAT HE PERSONALLY IS CONVINCED THAT THE PRICE IS UNREAL AND SUBSIDIZED. HE STATED THAT HE IS QUITE AWARE OF STEEL AND OTHER RAW MATERIAL PRICES AND THAT THE JAPANESE CONSORTIUM WOULD NOT BE ABLE TO OFFER SUCH A LOW PRICE UNLESS THE JAPANESE GOVT WOULD GRANT SOME ASSISTANCE. HE ADDED THAT THIS LOW OFFER WOULD HAVE TO BE STUDIED EXTREMELY CLOSELY AND THAT - IN HIS WORDS - IT WOULD HAVE TO BE LOOKED AT WITH SUSPICIOUS EYES.

3. ON THE OTHER HAND, ABREU STATED THAT THE TEN TURBINES NOW AT GURI OR UNDER CONTRACT WERE SUPPLIED BY HITACHI AND THAT THE MANUFACTURER MET ALL SPECIFICATIONS IN THE PAST AND HAS GIVEN ALL THE SUPPORT REQUIRED.

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4. DURING VISIT TO DAM JULY 27, CORPORACION VENEZOLANA DE

GUAYANA (CVG) PRESIDENT ARGENIS GAMBOA TOLD AMBASSADOR  
THAT EDELCA AND CVG WERE SURPRISED AT THE LOW  
JAPANESE BID BUT NEVERTHELESS DELIGHTED AT THE  
PROSPECT OF GETTING THE EQUIPMENT AT SUCH A LOW PRICE.  
SHLAUDEMAM

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
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**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 15 SEP 2003  
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**TAGS:** BEXP, VE  
**To:** STATE  
**Type:** TE  
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